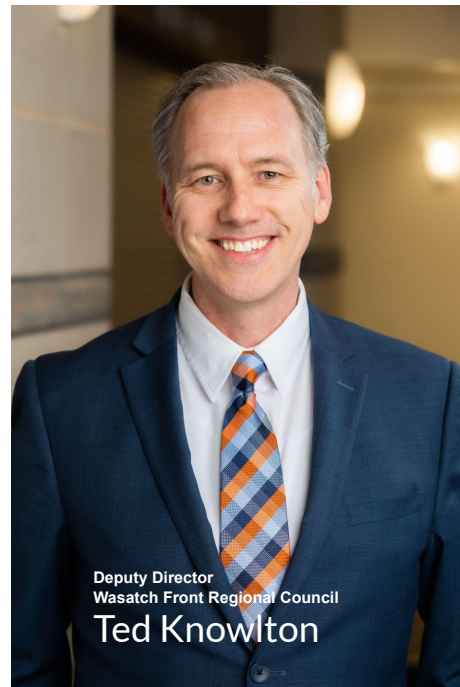

Sustainability Planning

and Building Consensus in a Hyper-Partisan Environment



Sketch by [signature] 8/20/2023

Team



Agenda

Overview of Sustainability in Planning

Engagement Opportunities

Perspectives on Sustainability

Open Discussion

Communication Approaches

Perceptions Matter

Sustainability has traditionally been seen as a cost, a hardship, and an agenda rather than an opportunity.

Problems to solve

1

Sustainability is seen as a liberal or left-leaning political agenda

2

Sustainability is perceived as having a high upfront cost and being a burden for the community and individuals

3

It is complicated, and folks feel like it is too big to deal with individually, or at a local scale

Let's Reframe the Discussion

**It's not about less, it is about more
and better**

Perspectives on Sustainability



Sketch by [signature] 2/20/2025

the ability to endure

Meeting the needs of today without compromising the ability for future generations to meet their needs.

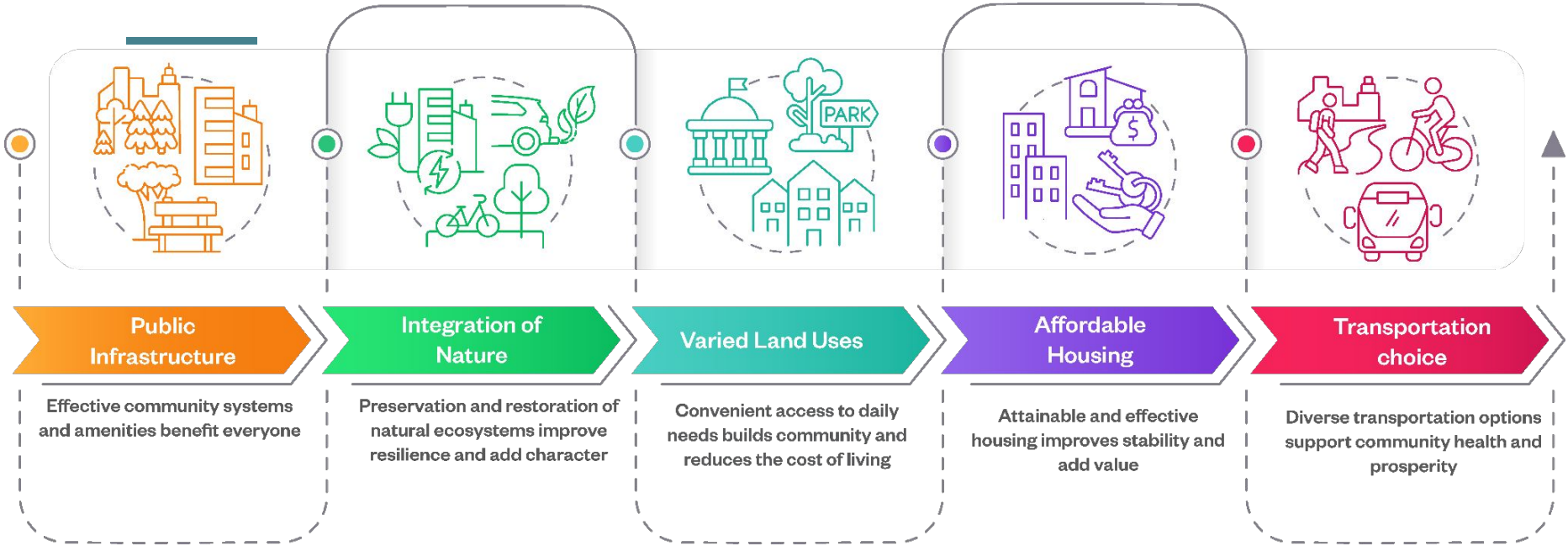


Traditional sustainable planning focus

Environmental and Social Impacts Drive
Decisions

Future sustainable planning focus

Economic Opportunities Drive Decisions
Environmental Solutions Meet the Need
Social Impacts are a Benefit



Public Infrastructure

Maintaining and enhancing infrastructure supports community sustainability by...

- Distributing the cost burden
- Enhancing community resilience
- Supporting accessibility
- Improving safety and security
- Enhancing health and wellbeing



Integration of Nature

Preserving and re-introducing natural landscapes in the built environment...

- Reduces the cost of infrastructure
- Supports ecosystem preservation
- Provides valued public greenspace
- Improves air quality and water quality
- Supports local food production



Varied Land Uses



Providing a diversity of land uses and services near homes improves the quality of life for residents by....

- Reducing cost of living and improve quality of life by reducing driving
- Improving access to daily services and amenities
- Increasing social interactions of residents
- Improving health outcomes by increasing exercise and time outdoors

Affordable and Diverse Housing

Access to housing within a family's budget increases livability of a community by....

- Ensuring residents can remain in a community through all life stages
- Allowing families to live in the same community or neighborhood
- Utilizing public infrastructure and services consistently over time
- Increasing home and community value through permanence



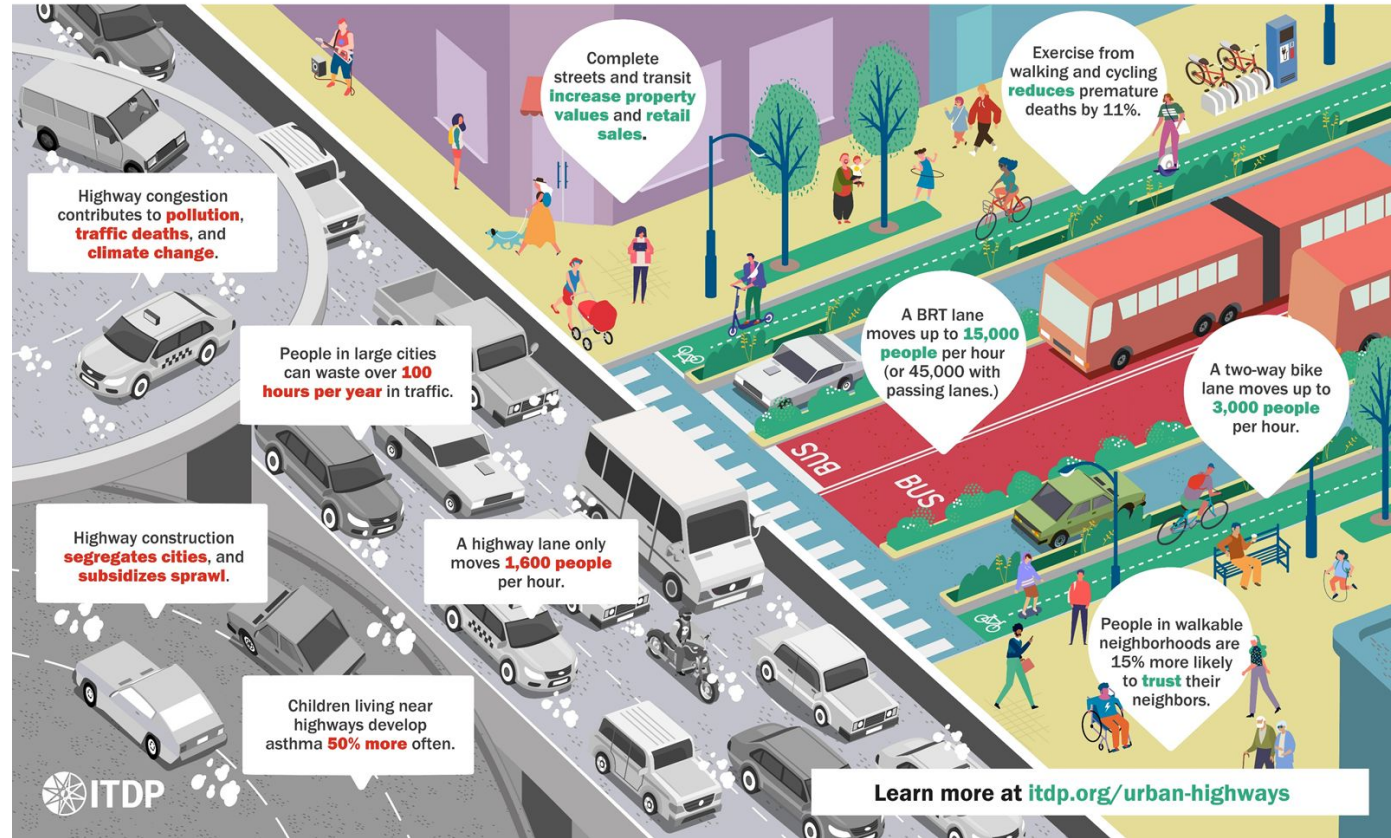
Increasing Transportation Choice

Providing complete streets and supporting active and alternative transportation improves quality of life by...

- Reducing car use and fuel costs
- Improving physical and mental health
- Supporting resilience to economic shifts

URBAN HIGHWAYS VS. COMPLETE STREETS: Cities can build streets for people instead of for cars.

The expert consensus is clear. Complete streets are healthier, more productive, more sustainable, more equitable, and move more people than highways.



Learn more at itdp.org/urban-highways

Communication Approaches



Sketch
May 2010 4/20/2013

Look for ideas to:

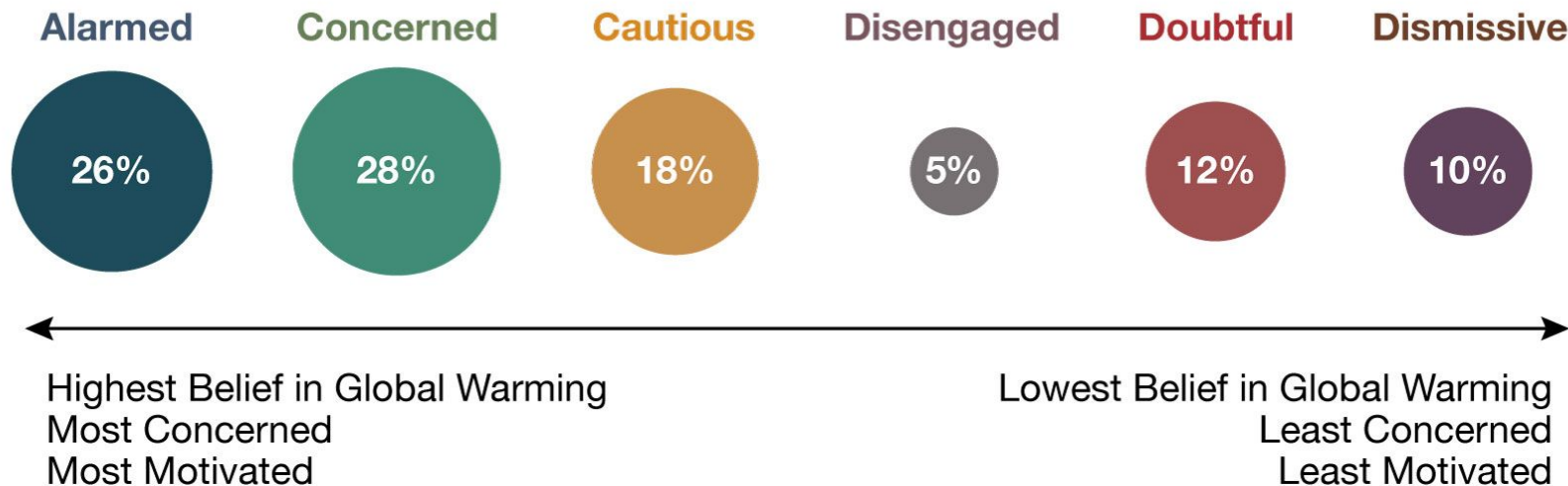
1. Tailor communications to your key audience
2. Communicate to common ground
3. Engage the community in advancing sustainability

Who is your target audience?

pick one

- 1) Those that are already supportive
- 2) Those that are undecided
- 3) Those that are skeptical

Global Warming's "Six Americas"



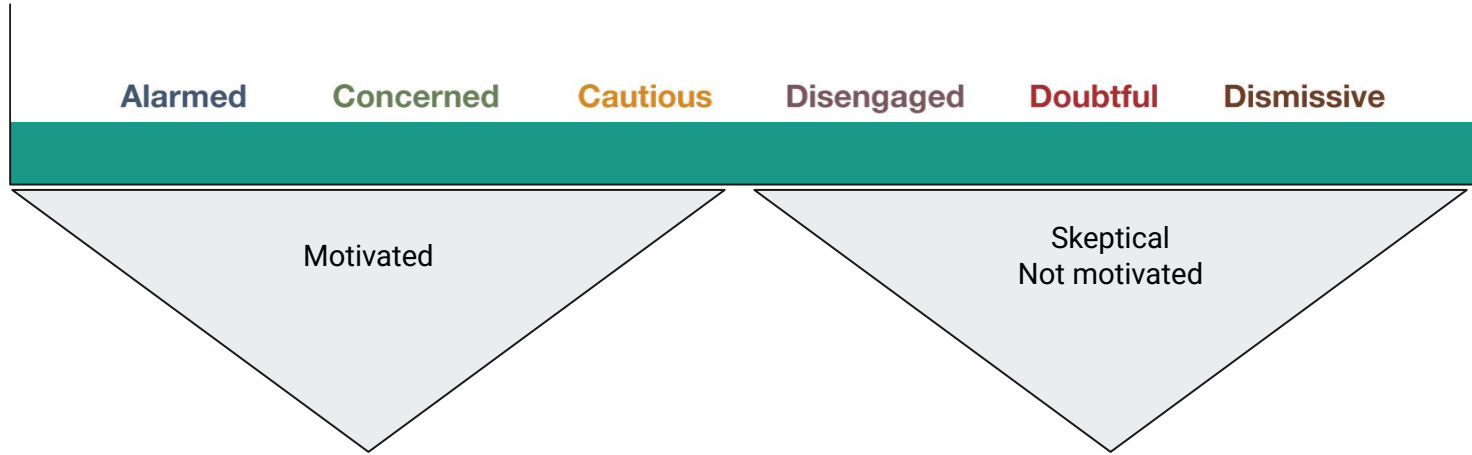
Global Warming's Six Americas, December 11–22, 2024

Base: 1,013 U.S. adults

Source: Yale Program on Climate Change Communication;

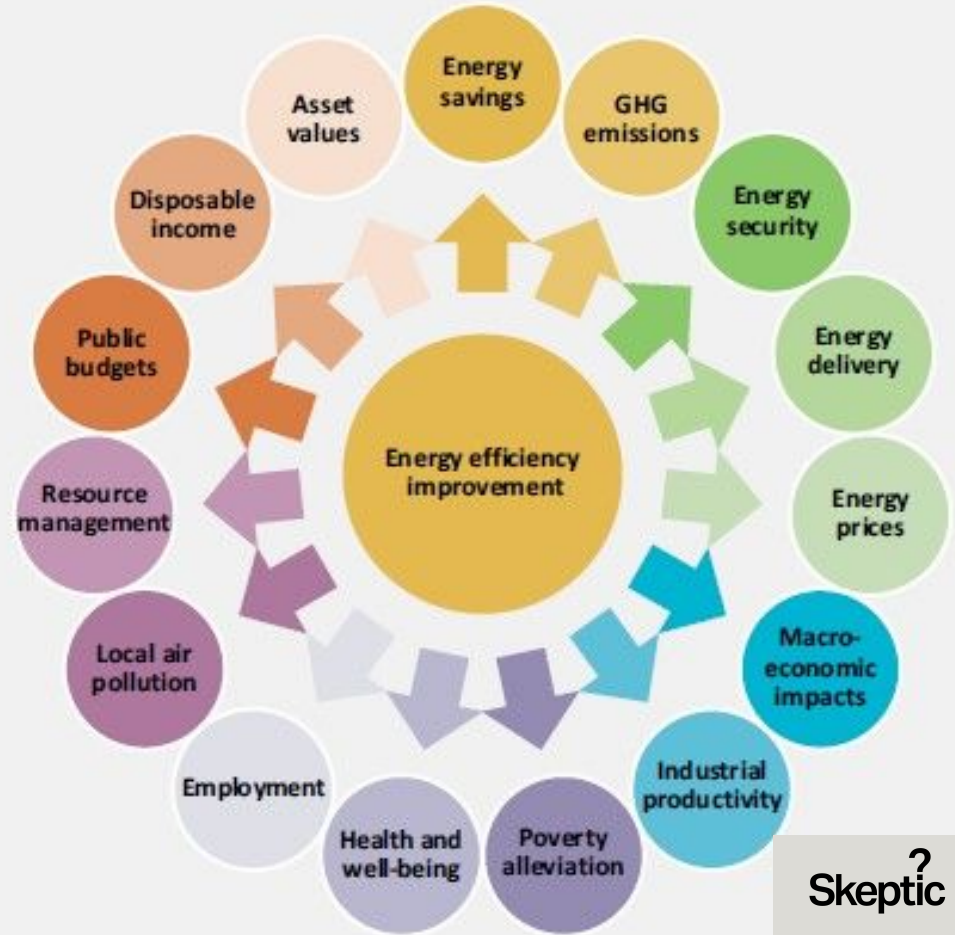
George Mason University Center for Climate Change Communication

Global Warming's "Six Americas"



Speak to broadly enjoyed benefits of potential strategies

The multiple benefits of energy efficiency improvements



Skeptic?

Convey benefits for an individual

“public health”

= more opportunities for us to stay fit

“lower vehicle miles of travel”

= more time at home or being productive

“better connected streets”

= easier for you to walk or bike to get there

= Better routes for you and your kids



*Tailor communications
to your audience*

Hyper-partisan?

Find Common Ground and Underlying Values

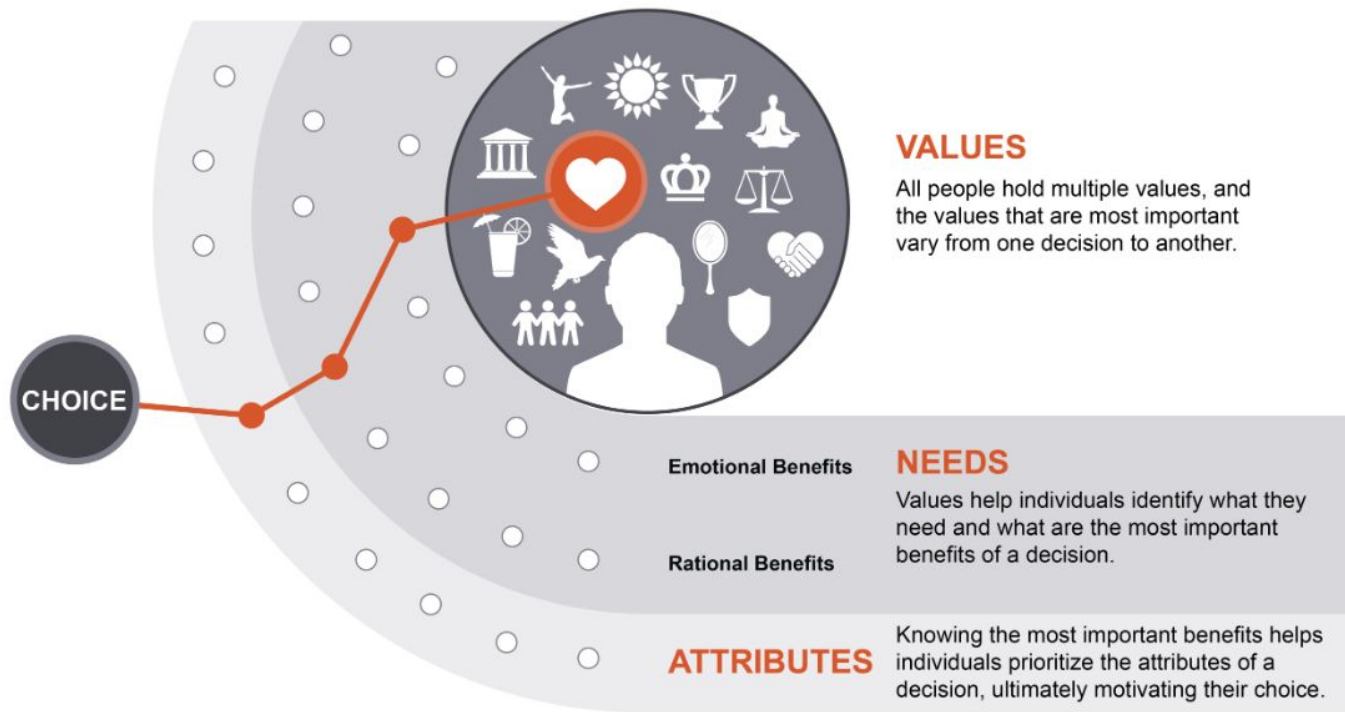


Values are the foundation of personal decision making



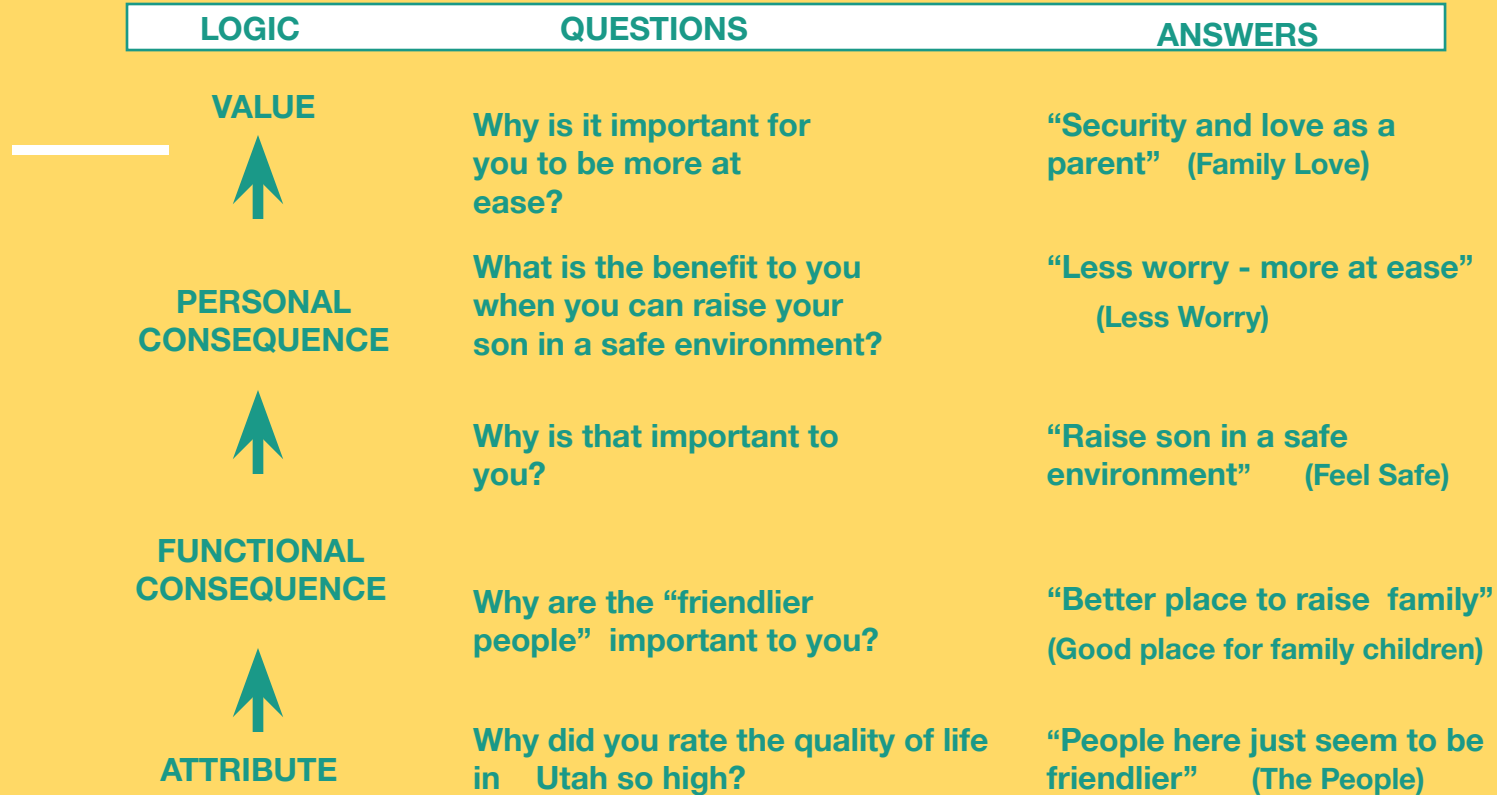
Values Laddering identifies how individuals decide whether attributes of an urban environment satisfy their fundamental human needs

Three basic levels to the “Values Ladder”



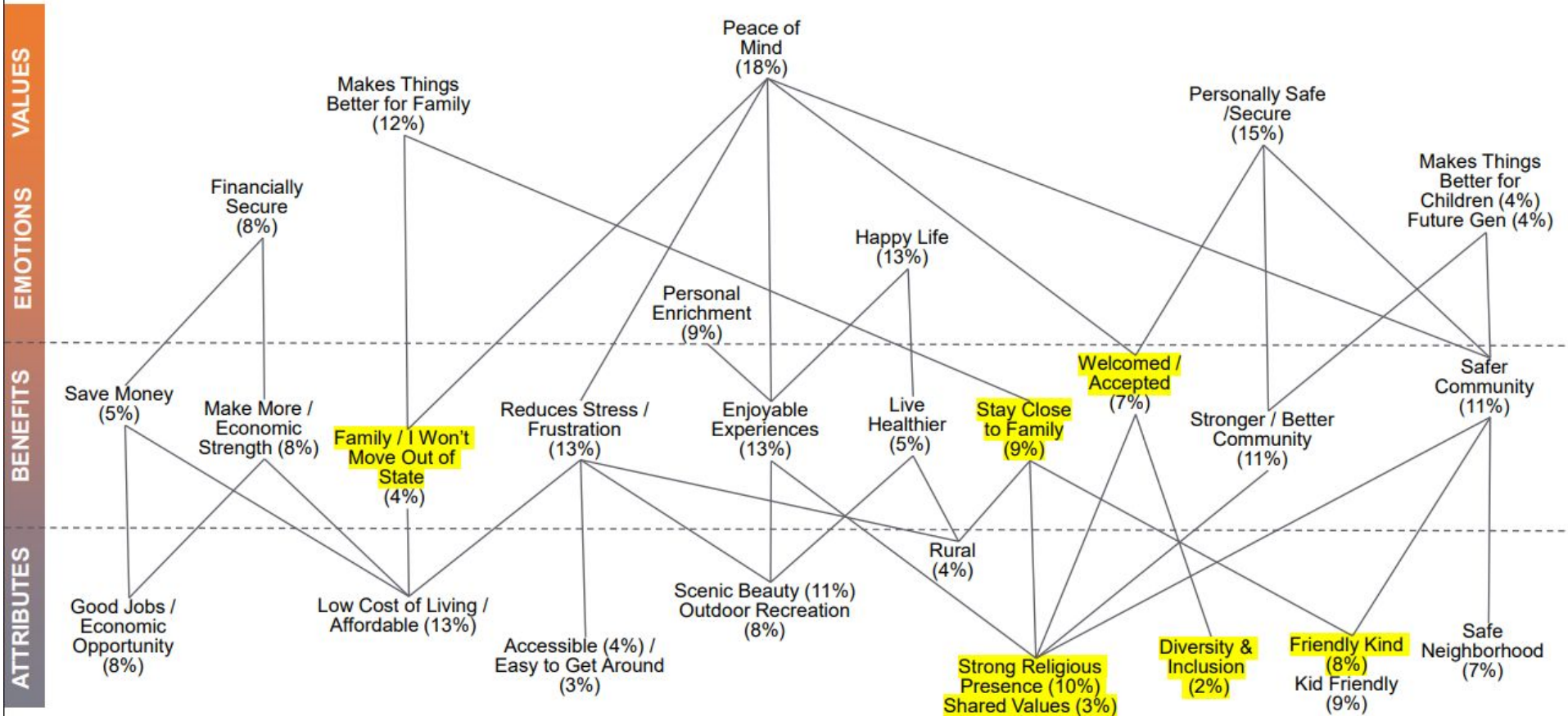
A Values laddering Process

APA Utah 2025



Positive Values Map

NOTE: "values and morals of the people that live here" was dropped this year and a few new items added



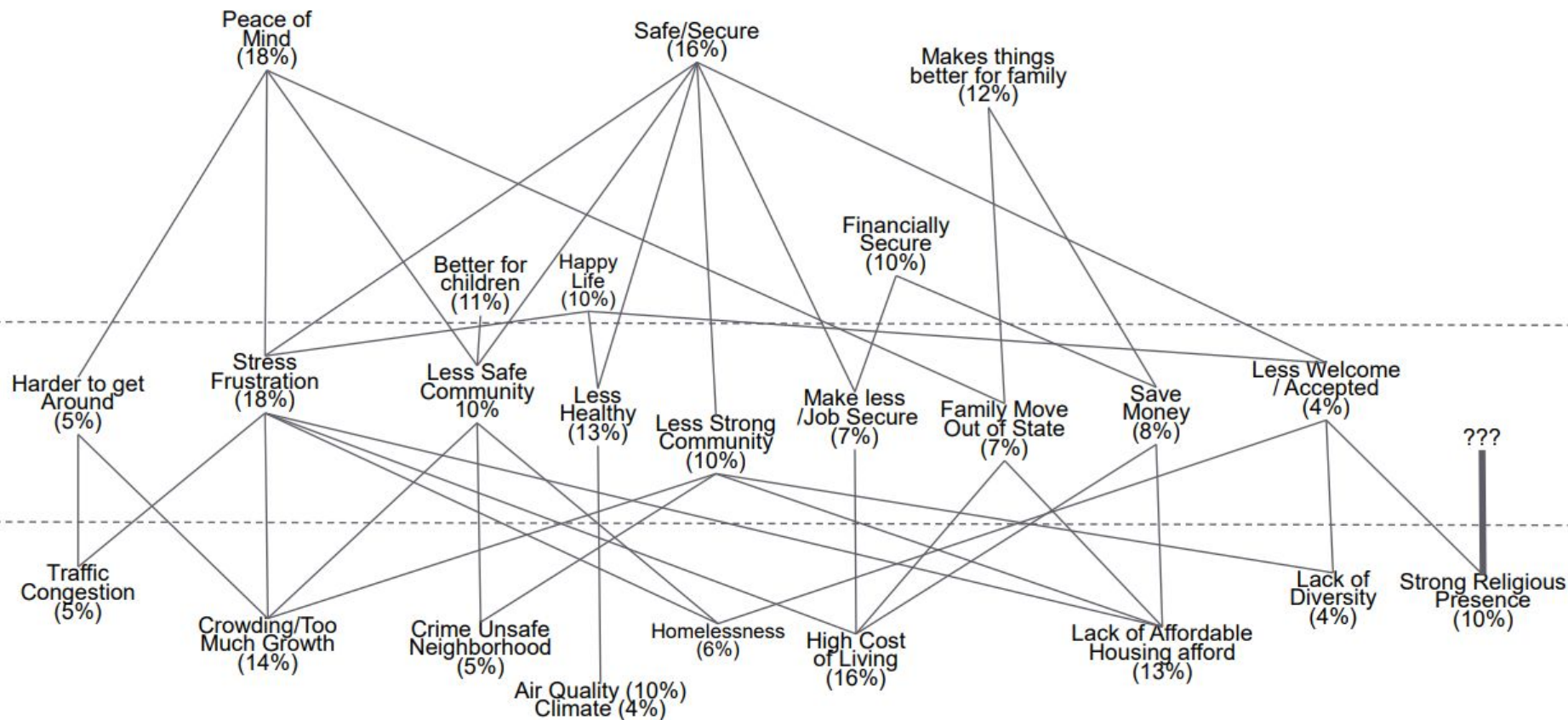
Negative Values Map

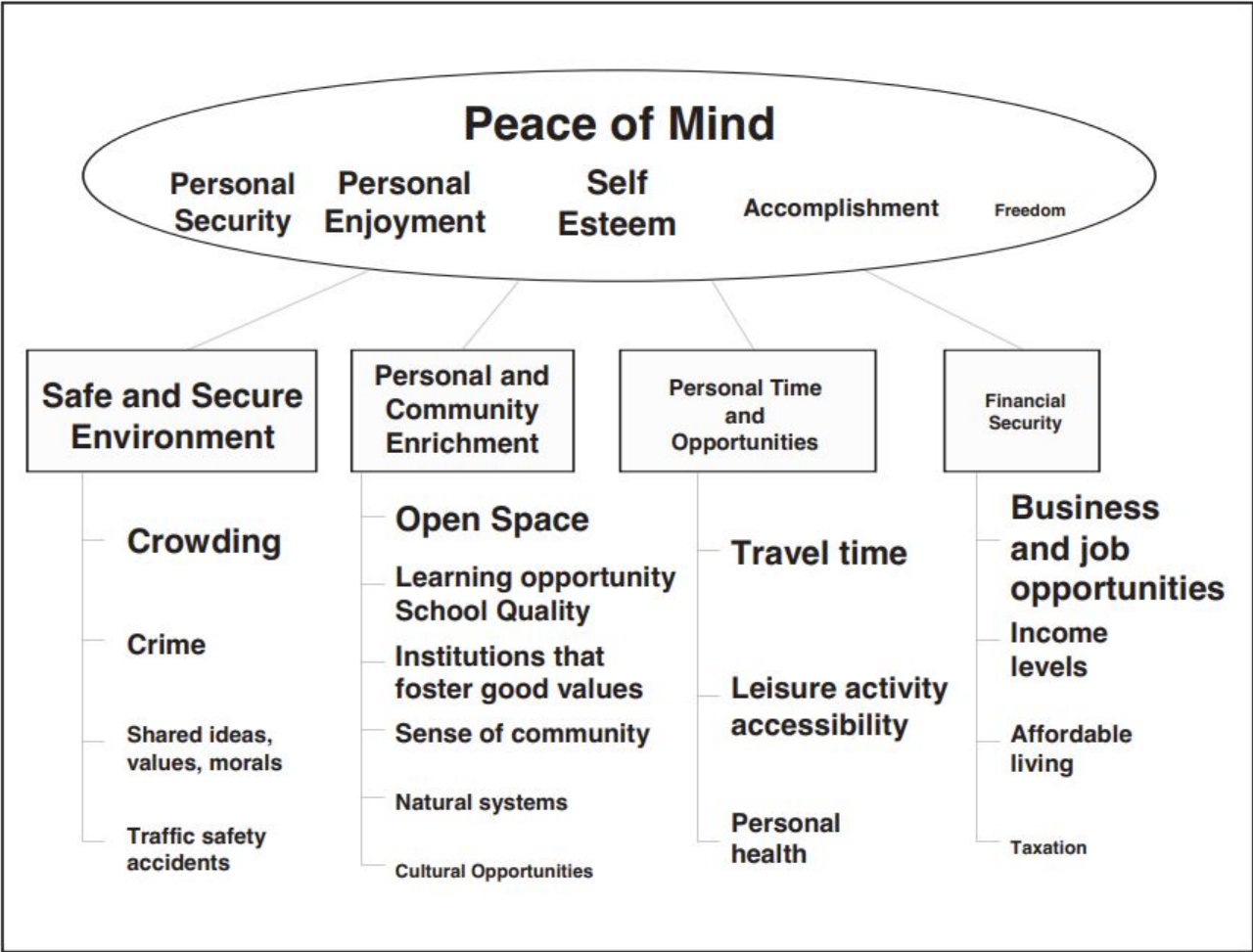
VALUES

EMOTIONS

BENEFITS

ATTRIBUTES





Housing

“DENSE” =

“Stupid” or “Crowded”

“CHOICE” =

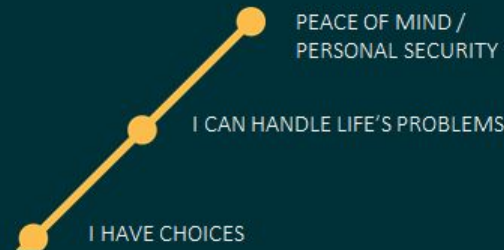
I have control,

My children have more control

UTAHNS' VALUES SAFE AND SECURE ENVIRONMENT



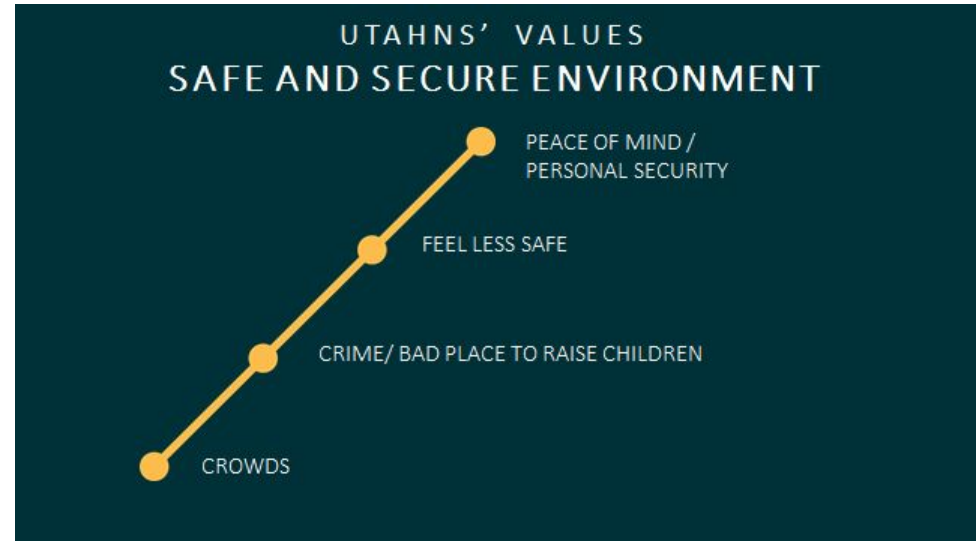
UTAHNS' VALUES SAFE AND SECURE ENVIRONMENT



Transit

“MASS” Transit = crowded

“PUBLIC” = us all



America's oil capital was moving away from cars. Then a new mayor arrived.

"Some people think it's controversial to take away a lane from cars and to put in a bike lane. I think it's controversial to only have one way of getting around," said Joe Cutrufo, a cycling advocate in Houston. "We have choices in all other parts of our lives, but when it comes to transportation, we only have one option."

Cutrufo said he knows where he stands.

"If you want to change the transportation culture in a place, you have to change the infrastructure," he said. "The infrastructure tells people how to behave."

Key Value Ladder Take-aways

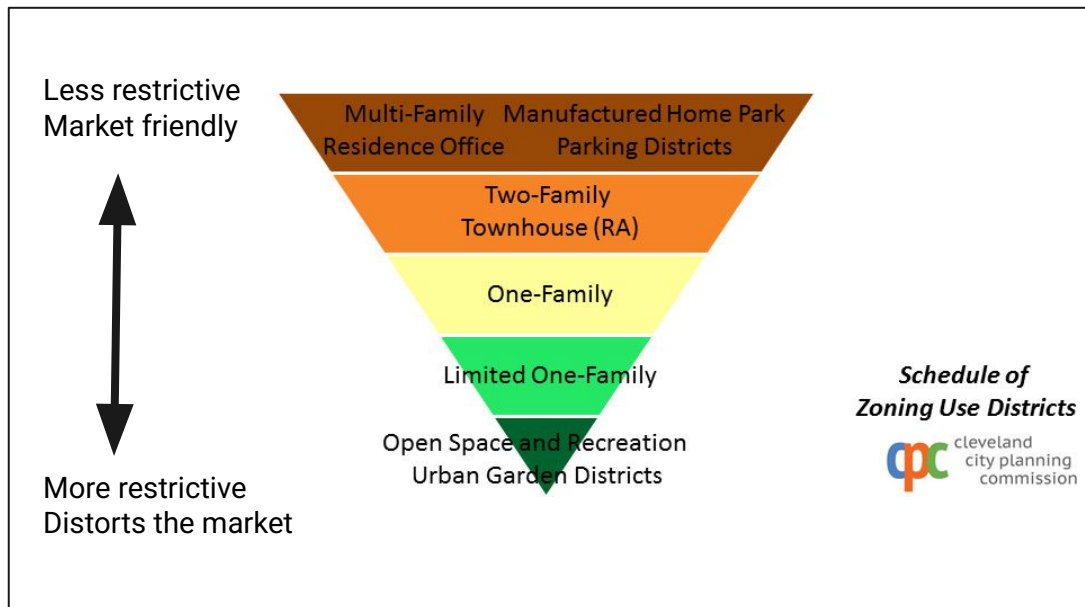
Speak to:

- a. Choices (freedom)
- b. Families
- c. Avoid “crowding”
- d. Personal opportunity
- e. Affordability



Planning and Freedom

Speak to “more freedom” rather than “more regulation, more control”



Engagement Opportunities



Sketch
May 2020 4/20/2020

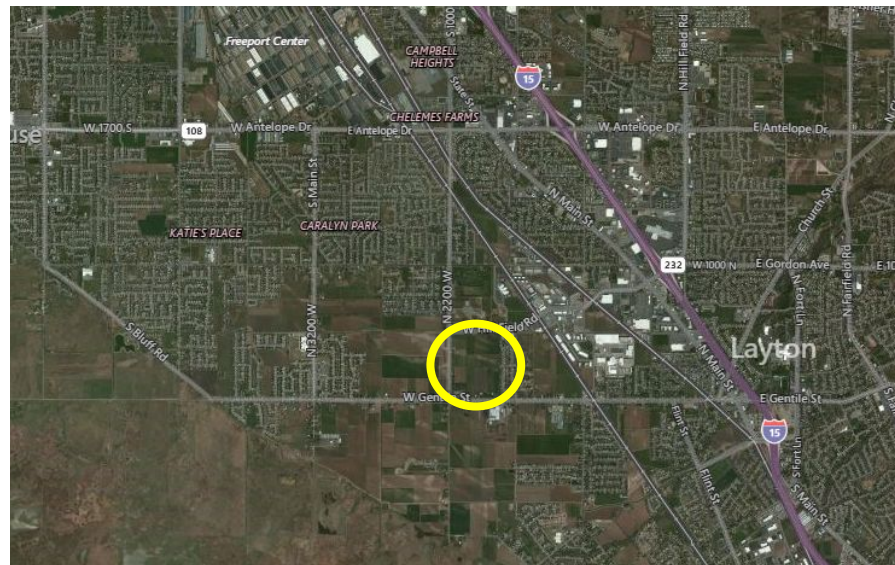
The Sustainability Blind Spot of Local Land Use Decisions



afut.org

West Layton Village Proposal

“A vibrant, walkable community that offers a healthy mix of homes, shops, businesses, trails and parks”



Group of Layton residents challenge plans for West Layton Village

By Jared Page

Published: May 21, 2012 12:00 a.m.

f t 2 Comments

1 of 2



AERIAL VIEW

Looking southeast from West H

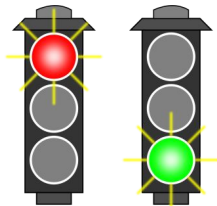
“an urban nightmare of crime, pollution, traffic jams, overburdened schools, the loss of family farms and the end of the area's rural feel”

Referendum Results

- For 48%
- Against: 52%



West Layton Village Impacts



Discussion
that
informed
voting

LOCAL	REGIONAL
Change from the norm	Housing affordability
Local traffic	Reduced driving distances
School impacts	Cleaner air
People not like us?	Transit supportiveness
Places to shop	Less impact on farmland elsewhere
Lifecycle housing	Reduced Greenhouse Gases

Sustainability is long term thinking:

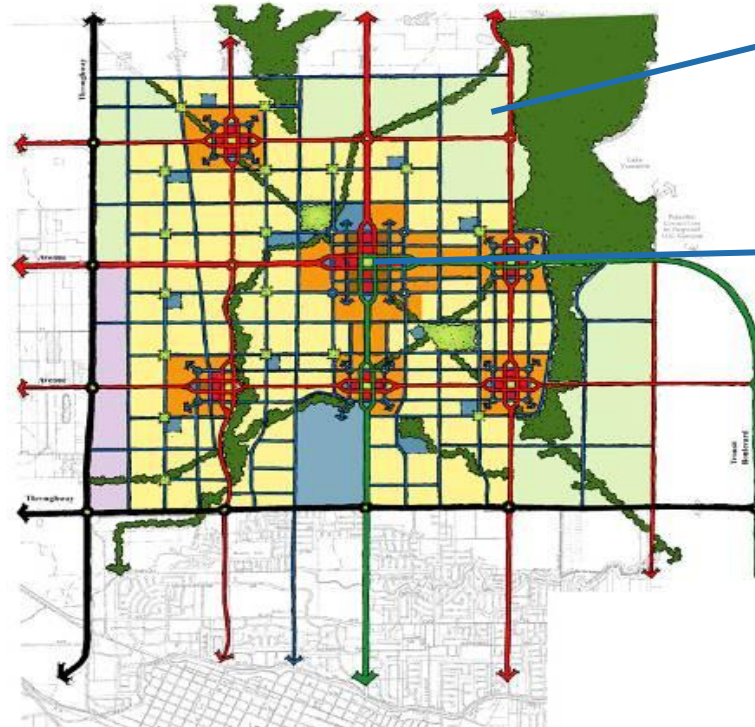
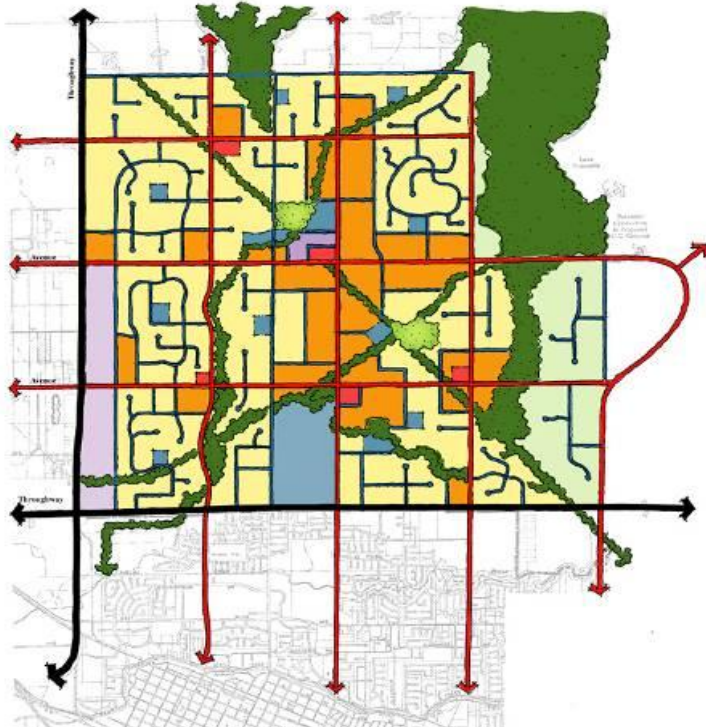
Relate potential short term decisions to long term outcomes

- Lean into your general plan!
- Discuss policy approaches on a citywide basis
- Stretch out policy ideas temporally



Discussing where / how of growth citywide





















Same number of homes
Same number of jobs
Same number of single family homes



More land kept rural

The community has an identifiable heart

“What difference would each scenario make?”

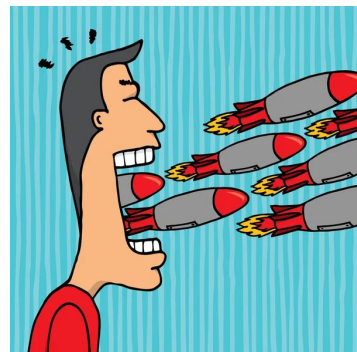
Topic	Scenario A	Scenario B	Scenario C	Scenario D
Agricultural Land Consumed: 1998 - 2020	174 sq mi 	143 sq mi 	65 sq mi 	43 sq mi 
Topic	Scenario A	Scenario B	Scenario C	Scenario D
Infrastructure Cost 1998-2020 (Transportation, water, sewer, utilities)	\$38 billion \$\$\$\$\$ 	\$30 billion \$\$\$\$\$ 	\$22 billion \$\$\$ 	\$23 billion \$\$\$! 
Topic	Scenario A	Scenario B	Scenario C	Scenario D
Single Family Homes vs. Condos, Apts. & Townhomes	SF 77% Condos, etc. 23% 	SF 75% Condos, etc. 25% 	SF 68% Condos, etc. 32% 	SF 62% Condos, etc. 38% 
Topic	Scenario A	Scenario B	Scenario C	Scenario D
Transportation Choices				
Topic	Scenario A	Scenario B	Scenario C	Scenario D
Walkable Communities (Walk to work, stores, school, transit)				

Three big takeaways

1. Speak to your audience. Focus on broadly enjoyed benefits of potential changes, not necessarily “sustainability”
2. Hyper-partisan? Communicate to the common ground of underlying values
3. Neutralize parochialism by exploring the long-term citywide outcomes of potential decisions

Grab Bag

- Avoid “you are wrong and here is why”, including moralizing/guiling
- The problem with strident and alarming messages
- How to talk to the science
- The value of getting your “foot in the door”: (study, test, start small)



Engage at Every Chance!

Open and accessible planning engages everyone and reduces concerns

Uncertainty breeds mistrust and skewed narratives

Communicate early, often, and consistently

- Website - talk about the value of the city and services you provide!
- Social Media - share everyday wins
- Community Events - show up and share your work and efforts, talk about what is coming up
- Planning Workshops - invite everyone, make them accessible

By the time a strategy or plan is adopted, it should be old news

Questions?

Thank you.

